

### **PROFESSIONAL PROFILE**

Richard L. Rock has been in the Commercial Real Estate Industry since 1997, in 2000 Rick received his brokers license.

Over the course of these many years Rick has built a reputation as a hard-working, knowledgeable and reliable agent in the Upstate New York marketplace. He has earned the trust of Buyers, Sellers, Landlords, Tenants and Developers all of whom he has represented in successful transactions. Rick strives to give his clients the personal attention they need while maintaining the utmost professionalism.

Rick is committed to developing long-term relationships by providing a compelling and positive experience both with himself and his company. This is evidenced in his many repeat clients who have worked with Rick in the past and continue to work with him in ongoing and developing projects.



### **SPECIALIZATIONS**

Site Selection, Landlord/Tenant and Buyer/Seller Representation on Acquisitions and Dispositions

### **PROPERTY TYPES**

Retail, Industrial, Office and Land

### **MARKET AREAS**

Upstate New York:  
Buffalo-Rochester-Syracuse-Albany-Southern Tier in New York

### **CAREER HIGHLIGHTS**

#### **Developers:**

- Land acquisitions for national retailers exceeding \$50 million in sales.

#### **Landlord/Tenant Representation:**

- Fully executed transactions for local, regional and national retailers, industrial & office space users.

#### **Buyer/Seller Representation:**

- Successful acquisitions and dispositions of multiple real estate properties in retail, industrial, and land for commercial use.

### **PROFESIONAL AFFILIATIONS AND LICENCES**

Licensed NYS Real Estate Broker  
CEA-Certified Exchange Advisor  
ICSC Member – International Council of Shopping Centers

ARDENT Commercial Real Estate Advisors  
580 Willowbrook Office Park  
Fairport, NY 14450

585.419.3804 Office  
585.217.7800 Mobile  
585.586.3260 Fax

[rrock@ardentcommercial.com](mailto:rrock@ardentcommercial.com)